Gale A. Wright 6139 Shadowbrook Drive Granite Bay, Ca. 95746

February 22, 2007

To Whom It May Concern:

I am writing this letter as a professional and character reference for Mark Parsons. My husband Jack and I have known Mark for many years, think highly of him and believe he could successfully handle any difficult or challenging project.

Jack and I met Mark 20 years ago when he and others submitted bids to build our house. We were very concerned about building a house, especially since we had heard horror stories about others who had built and the problems they had with their contractors and subcontractors. After we reviewed the bids and interviewed viable candidates, we selected Mark to build our house which was a big project (4750 square feet) with many complicated issues associated with the plan and our lot.

From the outset, it was clear Mark had all of the technical skills, management capabilities and personal attributes that we value and were needed to accomplish the task. Mark wasn't an "offsite" contractor who occasionally dropped by to visit. He had a regular onsite presence. In addition, he had firsthand knowledge and experience in all aspects of the project which enabled him to get the work done in a quality and timely fashion. He was extremely innovative, spotted potential problems on the house plans and offered creative suggestions about additional things he felt would make our home even nicer. He also fostered a healthy work environment and demonstrated finely tuned management skills as evidenced by the way he dealt with his crew and subcontractors; the way they respected him; and his unique talent of getting the project done but also having fun doing it.

In addition to having all of the technical and management skills, Mark also had excellent personal attributes that earned our respect, made building our house a very enjoyable experience and created a lasting friendship that we enjoy to this day. Mark treats people with dignity and respect and is one of the most honest

individuals we know. We trusted him with large sums of money, complicated judgment decisions and many other matters. Mark expects the best in himself but is not quick to judge others. We feel very fortunate that Mark built our house and remains our friend.

If you have any questions or would like to know more about our building experience, please call me at (916) 791-0705. Jack and I look forward to hearing from you and supporting Mark in any way we can.

Sincerely,

Gale A. Wright

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